Bansod P

Salesforce Developer, 1+ years experience
Nagpur, India
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I am a Salesforce Developer focused on building scalable, business-ready solutions. I work across Salesforce development, automation, LWC, and Agentforce to enhance user and system efficiency. I enjoy turning complex requirements into simple, impactful implementations. Always learning, evolving, and open to new challenges in the Salesforce ecosystem.

INDUSTRIES: Sales, Salesforce, Analytics

TECHNICAL SKILLS

• Agentforce	1 years & 1 months
• Salesforce Administration	1 years & 1 months
• Salesforce Development	1 years & 1 months
• LWC	1 years & 1 months
• Core Java	3 months

SOFT SKILLS

Communication, Problem-solving

PROJECT DETAILS

• Salesforce Agentforce April-2024 - May-2025

Project Description: an agent which can give the personalize product recommendation on website and whatsaap , so that customers can order the product and reduce the customer support work.
Responsibilities: Developed a smart e commerce solution inspired by Nykaa using Salesforce Agentforce Prompt Builder and Slack integration. Used Prompt Builder to dynamically display PDF invoices on the website and generate intelligent summary fields. Built a custom product experience portal for browsing and editing product details implemented Apex based pricing calculations and leveraged Data Cloud Data Library for prompt driven insights. Deployed the Agentforce assistant on Slack to enable real time ticket creation updates and deletions delivering a seamless AI powered support experience. Integrated a free Weather API with Salesforce Agentforce to provide real time weather based responses and used Data Cloud to map custom objects.
Technologies: Agentforce+Salesforce Admin+Developnment
Industry: Sales

• Smart Contact Creator August-2024 - December-2024

Project Description: this is the bulk contact creator LWC Component which can create the contact upto 10 at once
Responsibilities: Designed and developed a Smart Contact Creator using Salesforce LWC to streamline the process of bulk contact creation with intelligent, real-time features. The component allows users to dynamically add multiple contact rows, auto-populates fields based on email domain and user role, and sets default values for country and language. It also fetches dynamic picklist values from the Contact object and integrates an Account lookup. Inline validations ensure clean data entry, and seamless Apex integration handles efficient record creation in batches. This solution enhances productivity, reduces manual errors, and provides a user-friendly interface optimized for both desktop and mobile experiences within Salesforce.
Technologies: LWC
Industry: Salesforce

• CRM Analytics Sales & Pipeline January-2025 - April-2025

Project Description: Used the CRM Analytics to make the Dashboard for sales , pipline and reps performance

Responsibilities: Designed a real-time Sales, Pipeline, and Performance Dashboard using Salesforce CRM Analytics to track lead-to-deal progress, pipeline health, and individual sales performance. The dashboard provides actionable insights into opportunity stages, conversion rates, and revenue trends enabling sales leaders to make data-driven decisions and boost team efficiency. Fully integrated with Salesforce data and optimized for mobile with role-based access.

Technologies: CRM Analytics

Industry: Analytics

EMPLOYMENT HISTORY

• Salesforce Consultant January-2025 - December-2025

Description: Web Technologies: HTML, CSS, Core Java (Jan 2025 –Dec 2025) ► Salesforce Automation: Validation Rules, Approval Processes, Record-Triggered Flows, Autolaunched Flows, Flow Orchestration, Process Builder, Workflow Rules ► Salesforce Development: Lightning Web Components (LWC) ► Salesforce AI: Prompt Builder, Agentforce Deployment and Configuration ► Agentforce Integrations: Deployed Agentforce on WhatsApp, Website Chat, and Email Channels ► Salesforce Clouds: Sales Cloud, Data Cloud ► Security & Configuration: Sharing Rules, Profiles, Roles, Record Types, Page Layouts, Lightning App Builder ► Data Management: Data Import Wizard, Data Loader, Reports & Dashboards

CERTIFICATION

• Salesforce Certified Agentforce Specialist by Salesforce 2025
• Salesforce Certified AI Associate by Salesforce 2024
• Salesforce Certified Platform Developer 1 by Salesforce 2023
• Salesforce Certified Associate by Salesforce 2022

EDUCATION

• Bachelors degree in Electrical from Nagpur 2016 - 2020

LANGUAGES

• English - advanced

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