Pallem T

Salesforce Developer, 4+ years experience
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Salesforce Developer with 4 years of hands-on experience in designing, developing, and implementing customized CRM solutions using Salesforce Sales Cloud and Service Cloud. Skilled in Apex, Lightning Web Components (LWC), Visualforce, and REST API integrations for seamless business process automation and system interoperability. Proficient in Salesforce Administration, including user management, security, workflows, validation rules, and process automation. Strong understanding of business processes and proven ability to deliver scalable, maintainable, and efficient Salesforce solutions. Adept at collaborating with cross-functional teams, gathering requirements, and translating them into technical solutions that enhance productivity and customer engagement.

INDUSTRIES: IT services, AgroTech

TECHNICAL SKILLS

• Apex Class and Triggers	4 years & 3 months
• Aura components	4 years & 3 months
• LWC	3 years & 2 months
• Salesforce Administration	3 years & 3 months
• Salesforce Development	2 years & 2 months
• OmniStudios	1 years & 2 months
• JavaScript	1 years & 1 months
• React js	1 years & 2 months

SOFT SKILLS

Communication, Teamwork, Positive Attitude, Time management, Critical thinking

PROJECT DETAILS

• STME March-2025 - November-2025

Project Description: STME is an enterprise Salesforce CRM implementation project designed to streamline business processes, enhance user experience, and enable seamless integration with external systems. The project involved building scalable custom applications using Salesforce Lightning technologies, implementing complex business logic with Apex, and developing responsive user interfaces using LWC and Aura. The solution supported large-scale data processing, real-time integrations, and secure data management, while adhering to Agile delivery practices.

Responsibilities: In this project, I was responsible for gathering and analyzing business requirements and translating them into scalable Salesforce solutions. I designed and developed custom functionalities using Apex, Triggers, Batch Apex, and Scheduled Apex, and built reusable Lightning Web Components and Aura components following SLDS standards. I wrote optimized SOQL and SOSL queries while adhering to Salesforce governor limits and implemented inbound and outbound integrations using REST and SOAP APIs. I handled inter-component communication using Lightning Message Service and pubsub.js and used Lightning Data Service for secure and consistent data operations. I actively collaborated with cross-functional teams in an Agile environment, supported testing and deployments, resolved production issues, and maintained technical documentation.

Technologies: Salesforce CRM, Apex, LWC, Aura, SOSL, SOQL, Agile Methodology, Pubsub.js, HTML, CSS, JavaScript, LDS, LMS

Industry: IT services

• Bighaat June-2024 - February-2025

Project Description: Bighaat is an Agri-Tech Salesforce CRM implementation project aimed at supporting sales and service operations for agricultural products. The project focused on building scalable Salesforce solutions to manage customers, products, and business processes while integrating Salesforce with external ERP systems. Custom functionalities were developed using Apex, Lightning Web Components, and Aura to deliver responsive user interfaces and automate business logic. REST-based integrations enabled seamless data exchange between Salesforce and external systems, improving operational efficiency. The solution followed Agile methodology and Salesforce best practices to ensure performance, scalability, and data security.

Responsibilities: Responsible for analyzing business requirements and developing Salesforce solutions using Apex, Batch and Scheduled Apex, LWC, and Aura components. Built custom UI with SLDS, CSS, and JavaScript, wrote optimized SOQL/SOSL queries, and implemented REST integrations with external ERP systems. Collaborated in an Agile environment to support testing, deployments, and production issue resolution.

Technologies: Postman, Salesforce CRM, Apex, LWC, Aura, SOSL, SOQL, Agile Methodology, Pubsub.js, HTML, CSS, JavaScript, LDS, LMS

Industry: AgroTech

EMPLOYMENT HISTORY

• Salesforce Developer September-2021 - November-2025

Description: athered and analyzed business requirements in collaboration with stakeholders and team members. Designed and developed Salesforce solutions using Apex, Triggers, LWC, Aura, and OmniStudio. Built reusable UI components following Salesforce best practices and SLDS standards. Implemented integrations with external systems using REST/SOAP APIs. Ensured data security using profiles, permission sets, and sharing rules. Participated in Agile development activities and supported testing and deployments. Troubleshot issues, provided timely fixes, and maintained technical documentation.

EDUCATION

• Masters degree in Computer Science from Jain University 2020 - 2022

LANGUAGES

• English - advanced

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