Tejaswini S

Salesforce CPQ Specialist, 4+ years experience
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Certified Salesforce Developer with 4+ years of experience in designing, developing, and optimising Salesforce solutions across diverse industries. Skilled in Sales Cloud, Service Cloud, Apex, Lightning Web Components (LWC), Salesforce Vlocity/OmniStudio, and Salesforce configuration, with a strong focus on CRM process optimisation, automation, and scalable architecture. Experienced in custom development, API integration, data modelling, and workflow automation to enhance business operations

INDUSTRIES: Manufacturing and Industrial Marketplace Platform, AI powered LCA and EPD software with all the world s data

TECHNICAL SKILLS

• Apex	4 years
• LWC	3 years & 2 months
• Visualforce	3 years
• SOQL	3 years
• ERP	3 years

PROJECT DETAILS

• Rambus

Project Description: Rambus is a leading semiconductor company specializing in high-performance memory interface chips, silicon intellectual property (IP), and security solutions for the automotive, government, and technology sectors.

Responsibilities: Developed and deployed Omniscripts, FlexCards, and DataRaptors for service activation, provisioning requests, and dynamic customer plan displays. Managed data deployment via IDX Workbench and used Integration Procedures for downstream API calls to OSS systems. Designed and deployed custom UI components using Visualforce Pages and built responsive user interfaces with Lightning Web Components (LWC), utilising LWC Events, Wire methods, and Apex communication. Built and maintained REST API integrations between Salesforce and third-party applications for real-time data exchange and synchronisation. Developed Apex web services and callouts for both inbound and outbound data consumption. Implemented core CRM functionality, including configuring Email-to-Case/Web-to-Case, automating the Approval Process, and setting up complex automation using Process Builder and Flows with supporting Email Alerts and Templates.

Technologies: CPQ, LWC

Industry: Manufacturing and Industrial Marketplace Platform

• Imagination Technologies

Project Description: Imagination Technologies is a semiconductor company that provides IP solutions for GPUs, CPUs, AI toolkits, and automotive applications. A Salesforce Admin, Developer, and LWC would play a crucial role in managing CRM solutions and integration.

Responsibilities: Developed guided complaint-logging flows using OmniScripts with conditional logic driven through Integration Procedures. Built FlexCards to present customer ticket history, resolutions and contextual insights. Designed and implemented custom Apex logic, including Classes, Triggers, Batch and Scheduler jobs. Created reusable Lightning Web Components, leveraging events, Pub-Sub patterns, wire adapters and imperative Apex calls. Customized Salesforce setup, such as Roles, Profiles, Sharing Rules, Reports and Dashboards. Worked with SOQL/SOSL for data retrieval and implemented Lightning Record Forms for create/update flows. Participated in Agile ceremonies including sprint planning, backlog grooming and peer reviews. Performed functional testing, defect tracking and process validation using Jira and OmniStudio tools. Authored detailed test scripts covering multiple business scenarios.

Technologies: AI, Omniscripts, SOQL

Industry: AI powered LCA and EPD software with all the world s data

EDUCATION

• Bachelors degree in Science from Hyderabad University 2017 - 2020

LANGUAGES

• English - advanced

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