Kishore N K

Salesforce Developer, 5+ years experience
Bangalore, India
https://augmntx.com/profile/salesforce-developer-kishore-n-k/axo30950

+91 9820045154 | hr@augmntx.com

Over 5 years of experience in Salesforce development and integration, specializing in Sales, Service, and Community Clouds, with a focus on Apex, LWC, Flows, and API integrations. As a Salesforce Developer , Led the development of opportunity tracking solutions, enhancing deal cycle time by 20% through innovative Apex and LWC implementations. Managed user profiles and configurations across multiple orgs, ensuring data integrity and quality while supporting high-volume imports and third-party app integrations. As a Business Apps Developer , Designed and deployed custom EDI ports and pipeline components for efficient data processing, significantly improving operational efficiency. Certified Salesforce Platform Developer I, demonstrating expertise in building scalable and maintainable Salesforce architectures.

INDUSTRIES: e commerce

TECHNICAL SKILLS

• Salesforce Development	4 years
• Apex	4 years
• LWC	4 years
• REST APIs	4 years
• SOAP APIs	4 years

PROJECT DETAILS

• JHT CRM Enhance project — November-2024 - September-2025

Project Description: alesforce Development: Triggers, Batch/Scheduled Jobs, Lightning Web Components, Apex Classes,Custom Metadata. Declarative Tools: Flows, Approval Processes, Ad-hoc Data Imports, Workflow Automation. Integration: REST APIs, Named Credentials, External Services. Automation & QA: Salesforce Test Classes, Debugging, QA Testing, Unit Testing. Cloud Platforms: Sales Cloud, Service Cloud, Experience Cloud, Azure Cloud.

Responsibilities: DevOps & Tools: SFDX, VS Code, Git, Workbench, Postman, JIRA, Azure DevOps (Pipelines, Repos, Boards, User Stories). Other: Reports & Dashboards, Data Loader, Agile, Scrum, Stakeholder Communication. Documentation & Training: End-user documentation, Training support. Leadership & Agile: Team mentoring, Peer code reviews, Agile Ceremonies, Knowledge Sharing

Technologies: Declarative Tools: Flows, Approval Processes, Ad-hoc Data Imports, Workflow Automation.

Industry: e commerce

• Commerce360 Accelerator November-2023 - November-2024

Project Description: Led Apex & LWC development for opportunity tracking, improving deal cycle time by 20%. Develop Apex classes, triggers, batch jobs, and test classes. Build dynamic UIs using Lightning Web Components (LWC). Integrate Salesforce with external systems via REST APIs. Write SOQL/SOSL queries and manage bulk data operations. Create reusable components and follow coding best practices. Automate workflows using Flows, Process Builder, and custom metadata. Use tools like Data Loader, Workbench, and Salesforce CLI for deployment. Collaborate with Admins and stakeholders for requirement analysis.

Responsibilities: Ensure high code coverage, performance optimization, and debugging. Stay updated with Salesforce releases and implement new features. Led peer review sessions and contributed to internal knowledge-sharing initiatives to enhance Salesforce best practices within the team.. Validated field mappings and data integrity for high-volume imports, ensuring consistency and accuracy in Salesforce objects. Integrated third-party AppExchange applications (e.g., eSignature, document generation, and data backup tools) with custom Salesforce implementations. Collaborated in a 3-member agile squad to deliver custom Salesforce modules for e- commerce clients. Participated in planning and estimation meetings, providing feasibility insights for Salesforce features. Created detailed documentation and provided end-user support/training for Service Cloud rollouts.

Technologies: Salesforce Development- Triggers, Batch/Scheduled Jobs, Lightning Web Components, Apex Classes,Custom Metadata

Industry: e commerce

EMPLOYMENT HISTORY

• Salesforce Developer November-2022 - September-2025

Description: IT professional with 5+ years of experience, working across the Salesforce ecosystem. Skilled in Apex, LWC, Flows, and API integrations across Sales, Service, and Community Clouds. Proven ability to align technical solutions with business goals, drive efficiency, and build scalable, maintainable Salesforce architectures.

EDUCATION

• Bachelors degree in B Tech from Hindustan University, Chennai 2016 - 2019

LANGUAGES

• English - advanced

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