Giriya I

Salesforce Developer, 5+ years experience
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Work in CPQ Platform PO(Purchase Order and other Support) . the project's end to end implementation. Implement ERP Base System At SAP. Configured pick lists, dependent pick lists, look up , junction objects, master-detail relationships, validation rules, and formula fields. OEE and OLE Calculation as per Business Requirement. Planning, and performance on daily basis. To Identified the Bottleneck and De-Bottleneck. To identification NVA (Non Value Activity) for Improving the Performance. Implementation of Kaizen On Base Of SQCT (Safety, Quality, Cost, Throughput) . Provided day-to-day end user support and assist users with best practices to improve and increase ERP knowledge. SAP Activity. As Per performance on products.

INDUSTRIES: Aviation, Manufacturing

TECHNICAL SKILLS

• CPQ Product Pricing	4 years
• Trigger	4 years & 4 months
• Lightning Web Component	4 years & 4 months
• LWC	4 years
• Apex	4 years
• service cloud	4 years & 4 months
• sales cloud	4 years
• Visualforce	2 years
• VSCode	2 years
• DocuSign	2 years
• sap hana	1 years

SOFT SKILLS

Teamwork

PROJECT DETAILS

• DATA INTERGRATIOM FOR ERP (January-2022 - May-2023

Project Description: : This project typically involves implementing and customizing Data Intergrated For ERP to automate the order processing, inventory management, and fulfilment workflows. The goal of an order management project is to streamline the sales process, improve efficiency, and provide real-time visibility into order status, inventory levels, and sales performance. This involves configuring and customizing the (DIFE) to meet the unique needs of the business, developing custom workflows to automate key tasks, creating custom fields and objects to support specific requirements, and designing custom reports and dashboards to provide real-time insights. The end result is a more efficient and streamlined order management process that enables companies to better serve their customers and improve business performance.

Responsibilities: To Calculate Regularized the Manpower Effectiveness And Efficiency . □ Defined Org wide defaults to restrict access from users and Sharing Rules to provide access for limited users. □ Customized Page layouts for Standard/Custom objects and assigned Record Types. Worked with various sales force.com Standard objects like Accounts, Contacts, Leads, Opportunities, Products, Price books and Cases. □ Applied Validation Rules and Formula Fields and Setup Role hierarchy and create sharing rules to limit data visibility. □ To Migrated The Data Form SAP to CRM system by Data Loader and App Exchange. □ Created Workflow Rules to automate Tasks, Email Alerts, Field Updates, time-dependent actions for Assignee. □ Effectively worked with end user third party vendors and the application development terms to elicit requirements. □ Generated document by using Composer and Adobe e- Signature for contract and build the document □ Created relevant documentation such as UML diagrams - use cases, sequence diagrams, process flow charts, and prototypes, wire-frames. □ Generated document by using Composer and Adobe e- Signature for contract. □ Created Approval Processes, Email Templates, Letterheads in HTML and Visual Force. Maintain, create and manage user accounts, profiles and security. □ Complete bulk imports of data using Apex Data Loader.

Technologies: apex, data loader, trigger,

Industry: Aviation

• TASL (TATA ADVANCE SYSYTEM LIMITED) INVENTORY MANAGEMNET CPQ. May-2023 - February-2024

Project Description: The organization needed a Service cloud platform and the project is based on the Tender Track. In here, partner business person enters the details regarding their requirements and tracks the biddings. And choose the best bidder and hence process the next. Bidder bids the tender requirements.

Responsibilities: Face Internal & External audit of Aerospace Quality Management system AS9100-D. And NADCAP □ Configured Products, Catalog, Catalog Hierarchies, Bundles, Bundles within Bundle, Price Lists across all products. □ Created Custom Objects, Custom Fields, & Custom Objects Tabs. □ Configured pick lists, dependent pick lists, lookups, junction objects, master-detail relationships. □ Created Flows, Email Alerts, Reports and Dashboards. □ Applied Validation Rules and Formula Fields. □ Customized Page Layout, Compact Layout and Record Types. □ OEE and OLE Calculation as per Business Requirement. Planning, and performance on daily basis for tracking . □ Generate Web to Lead and Web to Case □ Basic Knowledge of MOST System To implement On Production Line. □ Created Insurance Bill Using Salesforce CPQ (CLM). □ Designed and mapped CPQ objects to Salesforce custom objects and involved in Advanced Workflow Approvals. □ Worked with Sales and Marketing teams to understand the business process to elicit requirements for the Salesforce customization.

Technologies: apex, CPQ, sales cloud, Flow, trigger, LWC

Industry: Manufacturing

EMPLOYMENT HISTORY

• Salesforce Developer

Description: Worked on integrating doc-u-sign with salesforce for emailing the envelopes to the members and configured doc-u-sign end-to -end. Effectively worked with end users, third party vendors and the application development teams to elicit requirements. Performed testing and customization of objects, fields, record types, page layouts, workflow and validation rules. Created Permission Sets, Profiles, Public groups, Users and Security Settings based on role hierarchy. Functioned as an SME for the Salesforce CPQ customization. Developed workflow rules and defined related tasks, time triggered tasks, email alerts, field updates to implement business logic. Performed testing and customization of objects, fields, record types, page layouts, workflow and validation rules . Coordinated with Legal, Business Operations, Orders and Finance teams to execute customer agreements, process purchase orders and renewal opportunities. Coordinated with Business Users and Pricing team to gather requirements for CPQ implementation. Developing The ERP migration Module.

EDUCATION

• Bachelors degree in Mechanical from Nagpur University 2016 - 2019

LANGUAGES

• English - advanced

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